

## Article

# Impact of Facility Location on the Financial Performance of Integrated and Distributed LVL Production in Subtropical Eastern Australia

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**Abstract:** In subtropical eastern Australia, the declining availability of traditional, large hardwood native forest logs has motivated hardwood sawmills to explore potentially utilising small logs in the manufacture of veneer-based engineered wood products (EWPs), such as laminated veneer lumber (LVL). An aspatial mathematical model that maximises net present value (NPV) over a 30-year project life has been applied to estimate the financial performance of LVL manufacture in this region. Of particular interest was how facility location affected financial performance, and whether distributed production of veneer (close to the log resource) and LVL (distant from the log resource) may be more profitable than integrated production under some circumstances. While integrated production of veneer and LVL near the resource maximised NPV, distributed production was found to be more profitable than integrated production in situations where the LVL manufacturing facility had to be located relatively far from the resource. Nevertheless, the level of value-adding and processing scale had a greater impact on financial performance than facility location. The analysis also highlighted that log procurement strategy substantially affected financial performance. Encouragingly for forest growers and wood processors, utilising large volumes of small diameter logs, was important for maximisation of NPV of larger-scale LVL facilities.

**Keywords:** financial analysis; operations research; optimisation; log procurement; processing scale; forest industry



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## 1. Introduction

The demand for building products that are sustainable and have low-embodied energy is rising at a time when wood production from the world's native forests is in decline [1]. To meet this demand, many countries are becoming increasingly reliant on shorter forest harvesting cycles, which is increasing the availability of smaller-diameter logs. Many countries also have large volumes of small, low-grade plantation or native forest logs that are destined for low-value products such as landscaping, woodchips and bioenergy [2]. Forest growers and wood processors are seeking more efficient uses for these typically neglected log resources. The manufacture of engineered wood products (EWPs) from small diameter logs processed with spindleless rotary veneering technology provides a potential adaptation strategy for wood processors adjusting to declining availability of large logs.

Many studies in Asia, Australia, Europe, and North America have reported that small diameter softwood and hardwood logs, previously considered non-merchantable, can yield acceptable quantities of veneer for use in the manufacture of veneer-based EWPs with favourable mechanical properties [3–16]. Relative to sawing, spindleless rotary veneering can achieve much higher volume recovery rates from small logs, and the manufacture of

EWPs, such as plywood and laminated veneer lumber (LVL), facilitates attainment of a marketable grade through randomisation of defects within the product [2,17].

In southern Queensland and northern New South Wales, Australia, the hardwood timber industry is seeking information to support their EWP investment decisions, including:

- which log types should be procured?
- where should processing facilities be located?
- what scale of production should be targeted?
- which final products should be produced (i.e., how much value-adding)?

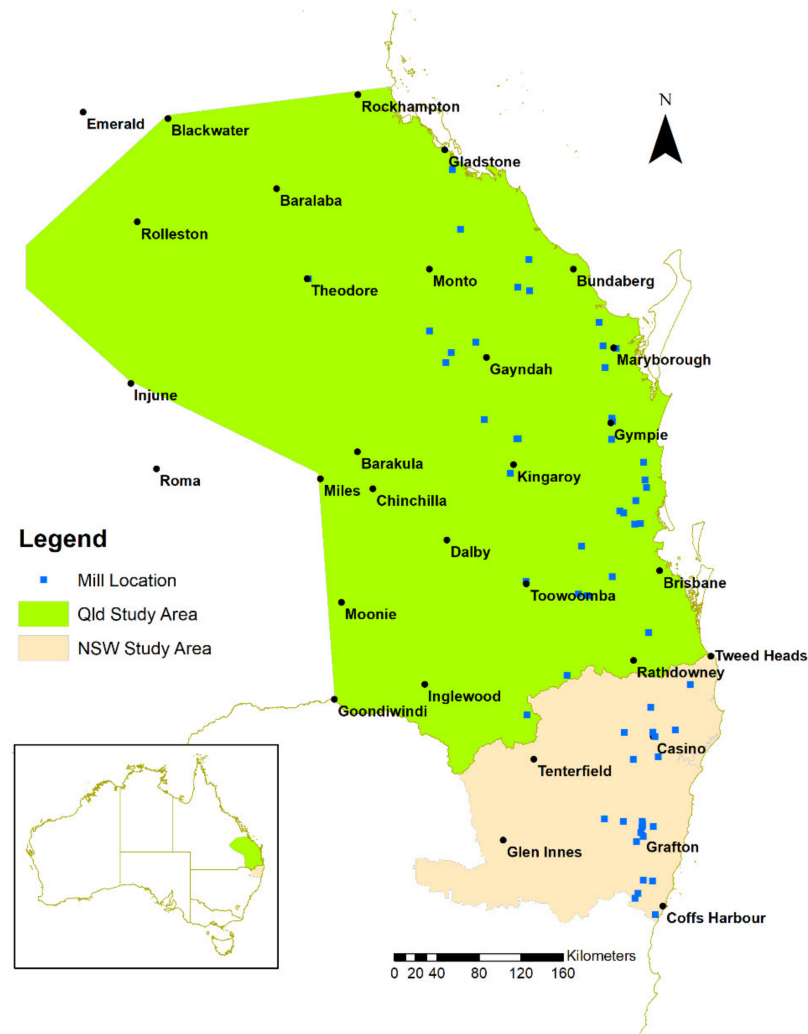
Forestry has been an extensive user of operations research (OR) to support strategic, tactical and operational planning, particularly in countries where forestry represents a sizable proportion of exports, such as Canada, Chile, New Zealand, and Scandinavian countries [18]. Several papers have provided broad overviews of the application of optimisation in forestry [19–22]. Ronnqvist et al. [23] outlined 33 forestry research challenges for OR to address, suggesting that the utilisation of these methods is effective. Forestry OR applications have tended to focus on either strategic long-term forest management issues (e.g., silvicultural strategies and the sustainability of timber and non-timber values), strategic decisions about processing location and scale, or tactical short-term forest products industry supply chain planning. Recent examples of the application of OR to support wood processing investment decisions have typically used geographic information systems (GIS) to accommodate spatially explicit parameters and decision variables [18,24–35]. However, spatially-explicit datasets are not available in many forestry environments around the world, including for hardwood forestry in subtropical eastern Australia. Additionally, log procurement in forestry OR models has tended focus on cost minimisation e.g., [24,36–38], even though forestry investments are usually made on the basis of profitability [39].

Despite high growth in veneer and EWP manufacture with spindleless rotary veneer processors in the last decade, particularly in Asia [2,40], the authors are unaware of any publications that have assessed the financial performance of such investments, including the question of whether distributed manufacturing may be preferable to integrated manufacturing under some circumstances. The aspatial non-linear mathematical programming model to support decision-making about investments in veneer and LVL manufacturing introduced by Venn and McGavin [41] and Venn et al. [42] was the first to jointly consider the tactical log procurement decision, as well as the strategic processing scale and facility location decisions while maximising returns, rather than minimising costs. The objective of this paper was to demonstrate a new application of that model to assess the effect of alternative locations of integrated and distributed veneer and LVL manufacturing facilities on their financial performance. A single, integrated facility producing LVL close to the log resource is likely to have lower costs of production because of lower mill-delivered log costs. However, there may be challenges operating an LVL plant distant from regional population centres, for example, limited availability of energy, water, or skilled labour. With distributed manufacturing, dry veneer could be produced at one location and transported to an alternative site for LVL manufacture. Distributed production could provide greater access to harvestable forests by reducing log haul costs to the veneering facility, and improve LVL manufacturing facility access to utilities, labour, and markets. The extension of the model is demonstrated for subtropical eastern Australia; however, the method and some model parameters are likely to be adaptable to other decision-making environments.

## 2. Subtropical Eastern Australia Case Study

Figure 1 illustrates the 24.4 million ha case study area in subtropical southern Queensland and northern New South Wales. In 2018, there were 2.42 million ha of harvestable (net of management restrictions) and commercially important private native forests in the region [43]. The southern Queensland private native forest estate is distributed over 17,665 LotPlans with a minimum harvestable native forest area of 20 ha [43]; however, there is no information identifying which are managed for timber production. There are also 2.75 million ha of production native forests on state land in this region [43], although the

fraction that is commercially important and harvestable was not available at the time of publication. The genera *Eucalyptus* and *Corymbia* dominate the commercially important native forest types, the vast majority of which are mixed-species and uneven-aged. The timber industry and the Queensland government has over 100 years of individual-tree selection harvesting experience in these forests. Although the harvest return interval can be as short as 15 years in more productive forest types, 30 years is more typical [44,45]. In well-managed stands where appropriate silviculture is performed in conjunction with selection harvesting to ensure adequate regeneration and vigor of future crop trees, environmental management objectives can be met while also sustaining timber yields [44,46].



**Figure 1.** Case study area. Note: There are sawmills at Theodore and Toowoomba. Source: [43].

In 2018, there were about 1285 full-time equivalent workers processing 554,000 m<sup>3</sup> of native forest hardwood logs per annum at 63 hardwood sawmills in the region [43]. Historically, 50% to 70% of annual hardwood log volume requirements in Queensland have come from private native forests [43,47–50], and this proportion appears likely to increase [51]. This is problematic because sovereign risk is a substantial barrier to private landholder investment in sound native forest management [52,53]. Private forests have accumulated large volumes of small (less than 30 cm DBH), suppressed trees that are unlikely to attain traditional log type specifications, which is a consequence of decades of ‘high-grading’ without follow-up silvicultural treatment. Markets that can utilise small diameter logs would not only help to sustain the timber industry in the short to medium term, but potentially help to ensure long-term supplies of traditional electricity distribution poles, bridge girders, and sawlogs by facilitating the necessary silvicultural treatment

to increase forest productivity. Long-term growth plots have indicated that silvicultural treatments increase forest productivity by a factor of between three and four [54]. The hardwood timber industry in subtropical eastern Australia has limited experience processing small diameter logs and has requested a financial evaluation of rotary veneering and LVL manufacturing opportunities to support their investment decisions [55,56].

OR methods provide an appropriate framework to analyse wood product manufacturing opportunities. However, spatially explicit records of which commercially important private native forests in subtropical eastern Australia that have been and are managed for timber production, do not exist. There are also no records of what volumes were harvested from particular private forests, nor when they might be available to re-harvest. Furthermore, many information gaps will not be filled in the near future due to limited funding for native forestry research in the subtropics of Australia. Consequently, it is not possible to employ geographical information system (GIS) software to perform network analysis to estimate haul distances, determine optimal locations for processing facilities, or develop optimal harvest plans in space and time. Nevertheless, Venn et al. [42] found that their aspatial mathematical programming model could provide valuable insights to support decisions about log procurement, selection of final product type to manufacture and processing scale. In this paper, that model has been applied to investigate how alternative forest distributions (and log availabilities) by distance from the processing facility could affect the NPV of integrated and distributed manufacturing operations.

### 3. Materials and Methods

#### 3.1. Mathematical Model

An aspatial, deterministic, non-linear mathematical programming model was developed in Microsoft Excel to support decision-making about investments in EWP manufacturing in subtropical eastern Australia [42]. The model evaluates the following production process. The logs are harvested and hauled to the processing facility, where they are pre-conditioned (heated), docked, and rounded into 2.6 m billets before being converted into green veneer sheets with a spindleless lathe. The green veneer is then dried with a conventional jet-box dryer, clipped, and graded. In distributed production scenarios, dry graded veneer is packaged and transported from the veneering facility to the LVL plant. If production is integrated, the dry veneer will instead proceed on-site to LVL production. Dry veneer sheets are assumed to be glued using traditional plywood production equipment, which restricts LVL length to billet length minus end-trimming. One stage LVL can be sawn and sanded to specific product dimensions or be value-added into two-stage LVL, which involves gluing together one-stage LVL panels. Two-stage LVL panels are then sawn and sanded to desired dimensions.

The model was designed to be used by experienced decision-makers in the wood processing industry, and was intended to be run iteratively for each combination of facility location, log procurement, processing scale, and final product scenarios of interest. As indicated in the mathematical programming formulation that follows, the objective function drives the model to maximise after tax NPV.

$$\text{Maximise NPV} = \left[ \sum_{t=1}^T \frac{(AR_t - AC_t) - \left( (AR_t - AC_t - \frac{Cap}{AL} * Dep_t) * TAX \right)}{(1+r)^t} \right] - Cap * (1 - BB) \quad (1)$$

where

$$AR_t = MP * MV_t \quad (2)$$

$$AC_t = MDLC_t + Cap * (AM + AI) + LYCap_t + NLPS * \left( \sum_{l=1}^L \sum_{i=1}^N AH_{ilt} * LV_{ilt} \right) + (NLMV + F) * MV_t + LC_t + LR_t \quad (3)$$

$$MV_t = \sum_{i=1}^N \sum_{l=1}^L LV_{ilt} * RF_{sl} * AH_{ilt} \quad (4)$$

$$MDLC_t = \sum_{i=1}^N AH_{it} * \left( \sum_{l=1}^L LV_{ilt} * (S_l + CSL_l + HFC_i + (HVC_i * Dist_i * (1 + WRF))) \right) \quad (5)$$

$$LC_t = \sum_{j=1}^J \sum_{s=1}^S FTE_{js} * HL_{js} * \left( \frac{\sum_{l=1}^L \sum_{i=1}^N AH_{it} * LV_{ilt} * RF_{sl}}{UR_s * PR_{sl}} \right) \quad (6)$$

subject to constraints:

$$0 \leq LV_{ilt} \leq SLV_{ilt}, \forall l, i, t \quad (7)$$

$$0 \leq AH_{it} \leq \frac{HA_i}{HRI} * CF_i, \forall i, t \quad (8)$$

$$0 \leq \sum_{i=1}^I \sum_{l=1}^L AH_{it} * LV_{ilt} \leq Scale, \forall t \quad (9)$$

Table 1 defines the decision variables and parameters for the model, and the index sets are described in Table 2. The model requires estimates for 20 vector or matrix parameters and nine scalar or binary parameters to represent costs of production (e.g., capital costs by building, equipment or machinery type, and hourly labour cost by job type), market prices for final products, machinery utilisation rates by equipment or machine type (e.g., percent of operating hours the jet dryer is available to dry green veneer), processing rates of inputs (e.g., volume of logs of different sizes that can be veneered per hour), and the recovery of product from inputs (e.g., volume of one-stage LVL recovered from dry veneer volume). The model uses the prime cost method to account for the tax benefits of asset depreciation. To complement the NPV metric, the model also reports average costs of production in dollars per cubic metre of final product (*MeanC*), and the mean after tax profit in dollars per cubic metre of final product (*MeanP*), which have been estimated as follows.

$$MeanC = \frac{Cap * (1 - BB) + \sum_{t=1}^T AC_t - \left( (AR_t - AC_t - \frac{Cap}{AL} * Dep_t) * TAX \right)}{\sum_{t=1}^T MV_t} \quad (10)$$

$$MeanP = MP - MeanC \quad (11)$$

Venn et al. [42] provided a more detailed description of the mathematical model.

### 3.2. Model Parameters and Case Study Scenarios for Subtropical Eastern Australia

A combination of literature review, key informant interviews, quotes from equipment suppliers, and empirical research was used to derive parameter estimates for the mathematical model that are broadly representative of the hardwood industry's operating environment in southern Queensland and northern New South Wales [41,56,57]. Adopted model parameters for the forest resource are provided within the scenario descriptions below. Model coefficients for equipment utilisation rates ( $UR_s$ ), log processing rates ( $PR_{sl}$ ), marketable product recovery rates ( $RF_{sl}$ ), capital costs ( $Cap$ ), non-labour operating costs ( $NLPS$  and  $NLMV$ ), and labour costs ( $HL_{js}$ ) are consistent with those reported in Venn et al. [42]. NPV for a 30-year project life has been evaluated at a 7% real (net of inflation) discount rate. Sensitivity analyses have been performed on parameters that NPV is most sensitive to by increasing and decreasing base case parameter levels by 20% for: (a) average mill-delivered log costs; (b) utilisation rates of equipment and machinery; (c) capital costs throughout the life of the investment; (d) labour costs; and (e) market price. Alternative discount rates of 4% and 10% have also been assessed.

**Table 1.** Decision variables (Dec), derived parameters (Der), vector or matrix parameters (P), binary parameters (Bin), and scalar parameters (SP) for the mathematical model.

Name	Variable or Parameter	Description
$LV_{ilt}$	Dec	Harvested log volume ( $m^3 ha^{-1}$ )
$AH_{it}$	Dec	Area harvested (ha)
$AR_t$	Der	Annual revenues (\$)
$AC_t$	Der	Annual costs (\$)
$MDLC_t$	Der	Mill-delivered log cost (\$)
$MV_t$	Der	Marketable volume of final product ( $m^3$ )
$LC_t$	Der	Labour cost (\$)
$LR_t$	Der	Principal and interest repayment on a bank loan for buildings, equipment and machinery taken out in year zero (\$). The model uses the PMT function in Excel. The principal is $BB * Cap$ . In the case study, the loan term is 10 years and interest rate is 6% per annum.
$Cap$	P	Buildings, equipment, and machinery costs in year zero (\$)
$LYCap_t$	P	Later year capital and equipment costs (\$)
$FTE_{js}$	P	Number of full-time equivalent workers
$HA_i$	P	Total area of commercially important and harvestable native forest (ha)
$HL_{js}$	P	Hourly cost of labour, including on-costs ( $\$ h^{-1}$ )
$MP$	P	Market price of the final product being evaluated ( $\$ m^{-3}$ of product)
$NLPS$	P	Annual non-labour operating costs that vary by processing scale ( $\$ m^{-3}$ of log processed)
$NLMV$	P	Annual non-labour operating costs that vary by marketable volume of final product ( $\$ m^{-3}$ of final product)
$PR_{sl}$	P	Processing rate of inputs per hour at a 100% utilisation rate of equipment and machinery ( $m^3 h^{-1}$ );
$RF_{sl}$	P	Recovery of final marketable product from log volume (%)
$S_t$	P	Stumpage price paid to the landholder ( $\$ m^{-3}$ of log)
$Scale$	P	Veneer plant processing scale examined ( $m^3 y^{-1}$ of log)
$UR_s$	P	Utilisation rate of equipment and machinery (% of work hours)
$SLV_{il}$	P	Standing harvestable log volume for the selection harvest regime permitted in the study area ( $m^3 ha^{-1}$ )
$CSL_t$	P	Cut snig and load cost ( $\$ m^{-3}$ of log)
$HFC_i$	P	Haul fixed cost ( $\$ m^{-3}$ of log)
$HVC_i$	P	Haul variable cost ( $\$ m^{-3} km^{-1}$ of log)
$Dist_i$	P	Straight-line haul distance to the veneer facility from haul zone $i$ (km)
$CF_i$	P	Competition factor, defined as the percent of total commercially important and harvestable forest area potentially available to the processing facility being modelled (%).
$F$	P	Freight cost ( $\$ m^{-3}$ of final product)
$r$	SP 7%	Real (net of inflation) discount rate (%)
$AL$	SP 20	Asset life of $Cap$ (years)
$BB$	SP 70%	Proportion of $Cap$ borrowed from the bank (%)
$AM$	SP 5%	Annual maintenance costs in parts (not labour) (% of $Cap$ )
$AI$	SP 1.5%	Annual insurance costs (% of $Cap$ )
$WRF$	SP 30%	'Windy road factor', which accounts for roads not being in straight lines from the forest to the mill (% increase in haul distance relative to a straight-line haul)
$HRI$	SP 30 years	Harvest return interval, which is the minimum time between commercially viable harvests (years)
$Dep_t$	Bin 1, 0	A dummy variable that tracks whether depreciation can be claimed on $Cap$ . If $t \leq AL$ , then $Dep_t$ is 1, else $Dep_t$ is 0.
$TAX$	Bin 30%, 0%	Company tax rate. If $AR_t > AC_t$ , then $TAX$ is 30%, otherwise $TAX$ is 0%.

**Table 2.** Index sets used in the mathematical model.

Name	Description
$i \in N$	Haul zone. In the case study, there are 40 haul zones radiating out from the facility location in 10 km increments to a maximum of 400 km.
$j \in J$	Position or job type.
$l \in L$	Log type. In the case study these are: A-grade sawlog; B-grade sawlog; small peeler log; and top log.
$t \in T$	Time period since initial capital investment (years).
$s \in S$	Stage of production. In this case study there are four: green veneer production; dry veneer production; one-stage LVL production and two-stage LVL production.

The financial performance of 54 LVL manufacturing scenarios have been evaluated in this paper. These include 36 integrated production scenarios, comprising three log procurement scenarios, two facility location scenarios, three processing scale scenarios, and two final product scenarios. Eighteen distributed production scenarios are also defined below. All scenarios assume veneer and LVL manufacture represents an expansion of processing activity at an existing sawmill. Therefore, the analysis has not considered land costs and non-labour administration costs (e.g., office supplies, telecommunications, and office space).

### 3.2.1. Log Procurement Scenarios

Spindleless rotary veneering could potentially utilize four hardwood log types in the study area, namely top logs, small peeler logs, B-grade sawlogs, and A-grade sawlogs. Top logs and small peeler logs are proposed log types that the industry is not accustomed to utilising. Top logs are often left among native forest harvest residues, either within the crown or in the bole below crown break, but above a traditional merchantable sawlog. Small diameter and suppressed trees can supply small peeler logs. B and A-grade sawlogs are traditional log types familiar to the hardwood industry.

Table 3 reports harvest cost and log parameters for log types considered in this analysis. Equations reported by Venn et al. [56] have been used to estimate log volume and log volume loss due to rounding for 2.6 m logs. The estimates adopted for the harvestable volumes per hectare of small peeler logs, and B and A-grade sawlogs are consistent with the most recent inventories of private native forests in the study area [58,59]. Reported volume of harvestable top logs was informed by empirical research in the study area by Leggate et al. [55]. Average stumpage prices received by landholders, as well as mean costs of cut, snig, and load for B-grade and A-grade sawlogs, were provided by industry partners. In the absence of markets for top logs and small peeler logs, parameter levels adopted were derived in Venn and McGavin [60]. All dollar amounts are Australian dollars unless otherwise specified (In August 2022, A\$1 = US\$0.69).

**Table 3.** Log and harvest cost parameters.

Parameter	Log Type		
	Small Peeler or Top Log	B-Grade Sawlog	A-Grade Sawlog
Small-end diameter under bark (SEDUB, cm)	25	35	45
Log volume ( $\text{m}^3/\text{log}$ )	0.138	0.264	0.432
Log volume loss due to rounding (%)	8.0	5.6	4.4
$SLV_{il}$ ( $\text{m}^3/\text{ha}$ )	3.4/0.6	3.5	1.1
$S_l$ ( $\$/\text{m}^3$ )	40	55	110
$CSL_l$ ( $\$/\text{m}^3$ )	66/48	43.5	43.5

Three log procurement scenarios have been specified for evaluation of LVL manufacture:

1. Only top logs and small peeler logs from each harvested hectare. Other log types from harvested forests are assumed to be processed into other products (e.g., sawnwood) and are not considered further;
2. All four log types from each harvested hectare; and
3. All four log types can be used for veneering, but the model optimally procures particular log types from each harvested hectare to maximise NPV.

In subtropical eastern Australia, log procurement scenarios 1 and 2 are considered ‘near feasible’, because the contractual provisions required are no more onerous for contracted parties than existing operations. Extra transaction costs likely to be incurred with landholders, loggers, and other wood processors (e.g., for on-selling less-desired logs), mean that it is less likely log procurement scenario 3 can be achieved in practice.

### 3.2.2. Facility Location Scenarios

Consistent with industry practice in subtropical eastern Australia, the maximum haul distance was set to 400 km. Because the study area is on the east coast of Australia, the analysis assumes that logs can be harvested from a semi-circular area around a processing facility located proximate to the east coast. Two facility location scenarios have been defined:

- A. No harvestable resource within 50 km of the processing facility, 3.55% of the landscape between 51 km and 100 km, and 7.3% of the landscape thereafter to 400 km; and
- B. 21.3% of the landscape between 0 km and 100 km, and then 6.1% of the landscape thereafter to 400 km.

Facility location scenarios A and B in this study correspond to facility location scenarios B and D in Venn and McGavin (2021), respectively. Scenario A reflects likely resource conditions for a processing facility located distant from the forest (e.g., within a city). Scenario B has been designed to reflect a processing facility located in close proximity to commercial and harvestable forests. Table 4 reports the harvestable and commercial native forest area by Euclidean haul distance for facility location scenarios A and B. To account for the reality that roads do not run in straight lines from the forest to the facility, the mathematical model includes a ‘windy road’ factor that has been set in the case study to 30% to inflate the Euclidean distances reported in Table 4.

**Table 4.** Forest area, competition factor and haul costs by haul distance from the facility.

$Dist_i$ (km)	$HA_i$ by Facility Location Scenario (ha)		$CF_i$ (%)	$HFC_i$ (\$/m <sup>3</sup> )	$HVC_i$ (\$/m <sup>3</sup> /km)
	A	B			
0–30	0	30,000	59	10.33	0.3856
31–50	0	53,333	59	21.90	0.3153
51–80	21,667	130,000	26	28.21	0.2355
81–100	20,000	120,000	26	35.28	0.2007
101–200	347,222	288,889	8	39.29	0.1731
201–300	578,704	481,482	4	56.60	0.1731
301–400	810,185	674,074	2	73.91	0.1731
Total	1,777,778	1,777,778			

Table 4 also lists 2018 haul rates in the study area paid by a large hardwood processor to haul contractors. Truck configurations varied between contractors, so the rates are not illustrative of a specific configuration. The haul fixed costs associated with each haul zone are payable for the minimum haul distance for that zone to the mill. Haul variable costs are the costs per cubic metre per kilometre thereafter. The competition factor defines the fraction of the harvestable and commercial native forest assumed to be available to the processing facility. Venn and McGavin [60] defined how the fraction decreases with distance from the facility due to competition from other primary wood processors.



### 3.2.3. Processing Scale Scenarios

Empirical evidence from spindleless rotary veneering operations in Australia processing hardwoods indicates throughput of 15,000 m<sup>3</sup> of log volume per annum is possible with one full-time veneering line. Three processing scales are considered in this paper:

1. Part-time operation at 7500 m<sup>3</sup>/y of log;
2. Full-time operation processing 15,000 m<sup>3</sup>/y of log; and
3. Full-time operation processing 30,000 m<sup>3</sup>/y of log with two veneering lines.

The part-time (7500 m<sup>3</sup>/y) operation is assumed to utilise the same equipment as the 15,000 m<sup>3</sup>/y scale, but operate fewer hours per annum.

### 3.2.4. LVL Final Product Scenarios

Venn et al. [42] found that the manufacture of green or dry hardwood veneer was unlikely to be financially viable, at the wholesale market prices evaluated of \$300/m<sup>3</sup> for green ungraded veneer and \$426/m<sup>3</sup> for dry graded veneer. Two final product scenarios have been assessed in this analysis:

1. One-stage LVL that is assumed to substitute for sawn timber in applications where high mechanical performance is required (e.g., in multi-storey construction) with a wholesale market price of \$1000/m<sup>3</sup>; and
2. Two-stage LVL that is assumed to be an electricity pole cross-arm that can substitute for solid wood or fibre glass cross-arms with a wholesale market price of \$1375/m<sup>3</sup>.

Table 5 reports the dimensions of the final products evaluated.

**Table 5.** Final product dimensions.

Final Product	Length (m)	Width (mm)	Thickness (mm)
One-stage LVL	2.4	120	35
Two-stage LVL	2.4	150	100

### 3.2.5. Distributed Production Scenarios

Distributed production scenarios assume the production of dry veneer at facility location B and LVL production at facility location A. There are 18 distributed production scenarios in total. Distributed production is evaluated for each of the three log procurement scenarios and two final product scenarios defined above. In addition, three veneer processing scale scenarios are examined for facility location B:

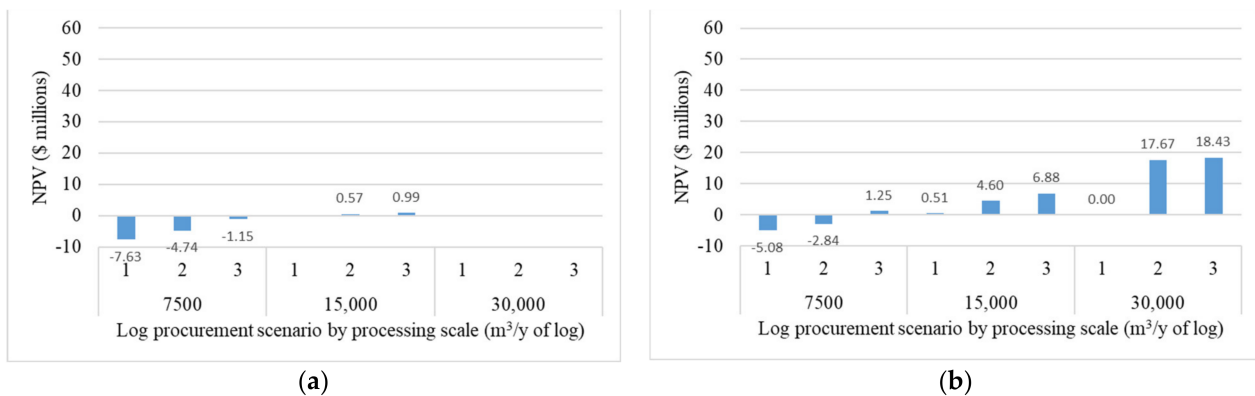
1. One veneering facility processing 15,000 m<sup>3</sup>/y of log;
2. One veneering facility processing 30,000 m<sup>3</sup>/y of log; and
3. Two separate veneering facilities processing 15,000 m<sup>3</sup>/y of log each.

For the distributed production scenarios, the non-log costs of dry veneer production at facility location B are assumed to be the same as reported in Venn et al. [42] for the manufacture and sale of dry veneer. However, rather than freight to market, this analysis adopts shipping and handling (S&H) costs for transporting dry veneer to the LVL plant over the range of \$20/m<sup>3</sup> to \$40/m<sup>3</sup> of dry veneer. The non-log costs of LVL production at facility location A are assumed to be the same as that reported by Venn et al. [42] for an integrated LVL facility, less the costs associated with green and dry veneer production (which are incurred at facility location B in the distributed facility scenarios). Relative to integrated LVL production, distributed production costs are higher because of duplication of administration staff, duplication of some machinery and equipment, such as forklifts, and the S&H of dry veneer between production facilities. Potentially offsetting these added costs are savings in log haul costs compared with operating an integrated facility at facility location A.

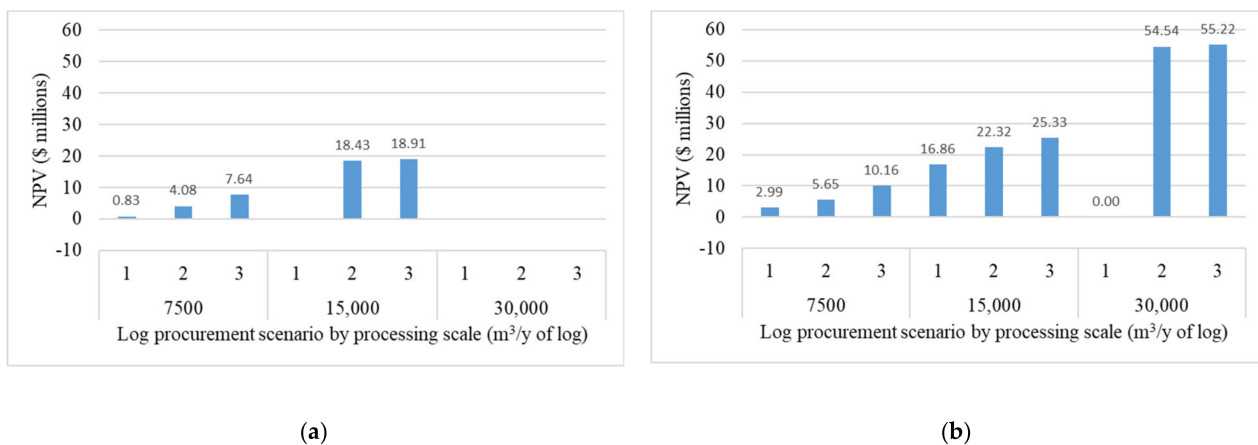
### 4. Results

#### 4.1. Financial Performance of Integrated Processing Facilities

Figures 2 and 3 illustrate the after tax NPVs for the integrated manufacture of one-stage and two-stage LVL, respectively. The financial performance at each facility location is presented in the two panels of each figure. Each bar in the figures represents a combination of facility scale and log procurement scenarios. Missing bars indicate that the processing scale and log procurement scenario was not technically feasible, because insufficient forest resources were available throughout the evaluated 30-year investment period. One- and two-stage LVL manufacture was not technically feasible at facility location A at the 30,000 m<sup>3</sup>/y scale, nor was log procurement scenario 1 at the 15,000 m<sup>3</sup>/y scale. At facility location B, only log procurement scenario 1 at the 30,000 m<sup>3</sup>/y scale was not technically feasible.



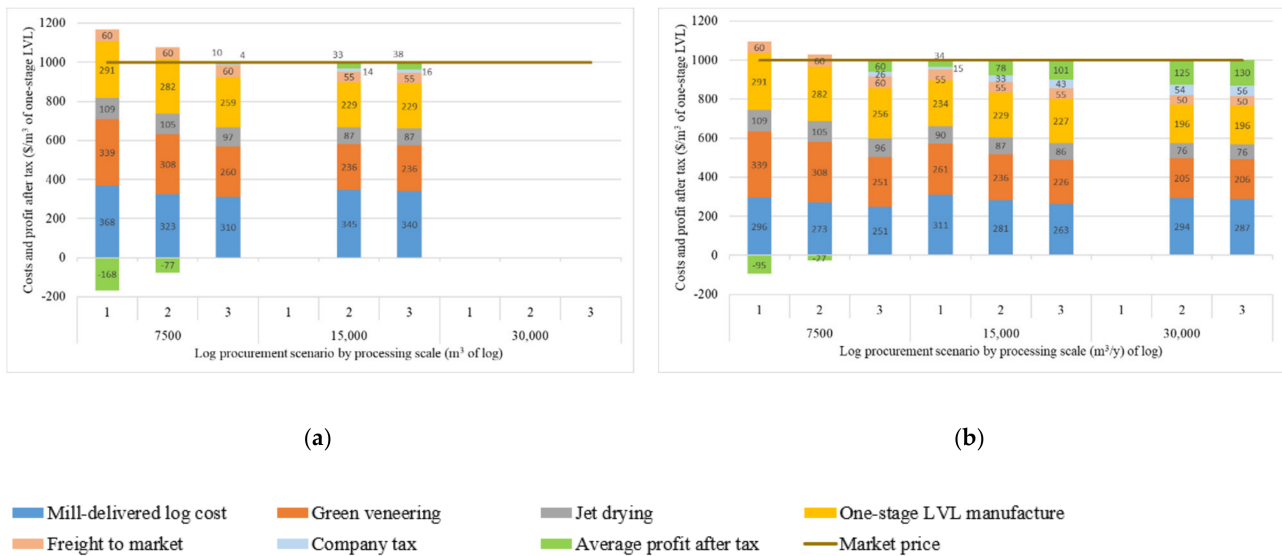
**Figure 2.** NPV for integrated production of one-stage LVL. (a) Facility location A. (b) Facility location B.



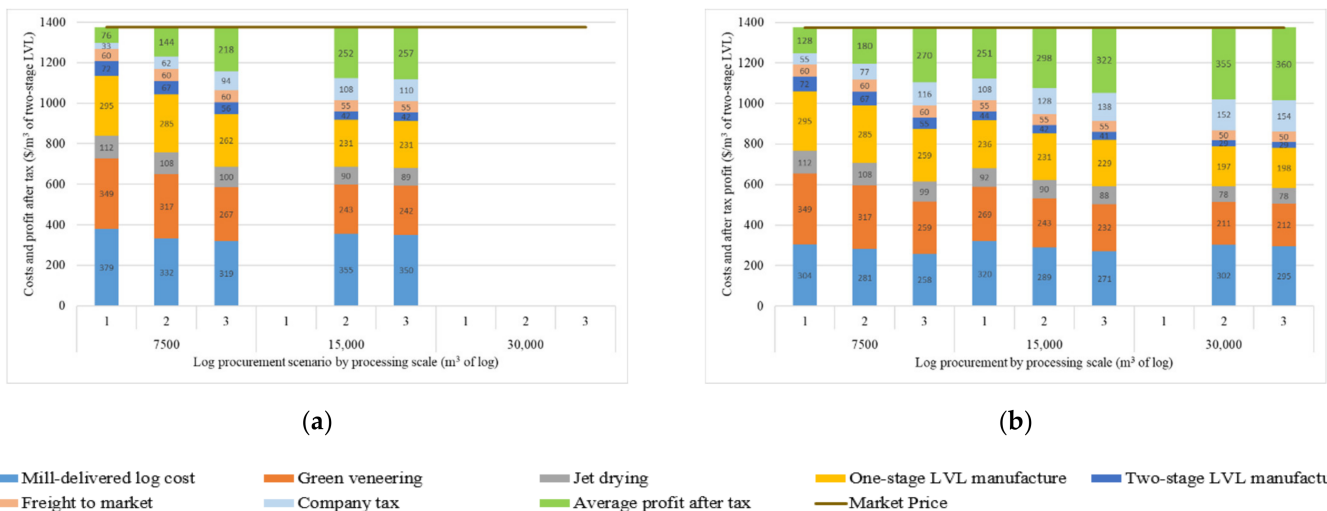
**Figure 3.** NPV for integrated production of two-stage LVL. (a) Facility location A. (b) Facility location B.

Among the technically feasible one-stage LVL production scenarios at both facility locations, the processing scale had to be at least 15,000 m<sup>3</sup>/y to achieve financial viability. One-stage LVL with log procurement scenario 1 could only generate a positive NPV at facility location B. In contrast, two-stage LVL production was profitable for all scenarios that were technically feasible.

Figures 4 and 5 present the average profit after tax and costs of production for integrated one-stage and two-stage LVL manufacture, respectively. For any combination of log procurement, processing scale and facility location scenarios, average costs increase with greater value-adding due to lower recovery of marketable product from log volume.



**Figure 4.** Average costs of production and profit after tax for integrated production of one-stage LVL. (a) Facility location A. (b) Facility location B.



**Figure 5.** Average costs of production and profit after tax for integrated production of two-stage LVL. (a) Facility location A. (b) Facility location B.

The analysis revealed the relative importance of the strategic decisions of where to locate the processing facility, which scale of production to target, and which product to manufacture (level of value-adding), as well as the tactical decision of which log types to procure. Figure 2 to Figure 5 highlight that the most important decision for LVL manufacturing in this case study was the selection of the final marketable product. For example, at the 30,000 m<sup>3</sup> of log per annum scale, the NPV of two-stage LVL manufacture was \$38 million higher than one-stage LVL. A comparison of Figures 4 and 5 reveal that the difference in average profit after tax between one-stage and two-stage LVL was generally about \$200/m<sup>3</sup> of final product irrespective of facility scale, facility location, or log procurement scenario.

The second most important decision affecting NPV of LVL manufacture in subtropical eastern Australia was the processing scale. Figures 2 and 3 highlight that doubling the processing scale of both one-stage and two-stage LVL production leads to a more than doubling of the NPV, suggesting economies of scale in LVL manufacture. Increasing processing scale from 15,000 m<sup>3</sup> of log per annum to 30,000 m<sup>3</sup> of log per annum increased NPV by \$10 million for one-stage LVL and \$30 million for two-stage LVL. Figures 4 and 5

revealed that each increase in processing scale for one-stage and two-stage LVL increased average profit after tax by between \$30/m<sup>3</sup> and \$100/m<sup>3</sup> of final product.

The third most important decision for LVL manufacturing was found to be facility location. NPV and average profit after tax were always estimated to be higher at facility location B. Figures 2 and 3 highlighted a \$4 to \$7 million difference in NPV between facility locations A and B at the 15,000 m<sup>3</sup> of log per annum scale. The average profit after tax differed between facility locations A and B at the 7500 m<sup>3</sup> and 15,000 m<sup>3</sup> of log per annum scales by between \$40/m<sup>3</sup> and \$70/m<sup>3</sup> of final product (Figures 4 and 5).

The fourth most important decision for LVL manufacturing decision-makers was found to be a log procurement strategy. In increasing order of NPV and average profit after tax, the log procurement scenarios were 1, 2 and 3. For any specific processing scale and facility location, the difference in NPV between log procurement scenarios for both one-stage and two-stage LVL production ranged between \$1 and \$8 million (Figures 2 and 3). The difference in average profit after tax between alternative log procurement scenarios for a particular facility location and processing scale was up to \$150/m<sup>3</sup> (Figures 4 and 5).

For any particular combination of facility location, processing scale, and final product type scenarios, the difference in NPV and average profit after tax between log procurement scenarios is due to differences between log types of: (i) log processing rates (m<sup>3</sup>/h); (ii) final marketable product recovery from log volume (%); and (iii) costs of mill-delivered logs (\$/m<sup>3</sup> of log). Processing rates, recovery rates and mill-delivered log costs increase with log size [42,56]. Log procurement scenarios 1 and 2 resulted in constant proportions of log types processed, which were 100% small peeler and top logs for scenario 1, and 46.5% small peeler and top logs, 40.7% B-grade sawlog, and 12.8% A-grade sawlog for scenario 2. For log procurement scenario 3, the model maximises NPV by optimally procuring different log types at different distances from the mill. Table 6 reports the optimal mixes of log types for log procurement scenario 3 by scale of production and facility location.

**Table 6.** Optimal proportion of log types in log procurement scenario 3 by processing scale and facility location.

Log Type	Proportion (%) of Logs by Log Type to Maximise NPV for Each Processing Scale (m <sup>3</sup> /y of Log) and Facility Location.					
	7500		15,000		30,000	
	A	B	A	B	A	B
A-grade sawlog	0	0	5.6	0	n.a.	2.2
B-grade sawlog	73.9	95.3	54.6	90.7	n.a.	55.3
Small peeler or top log	26.1	4.7	39.8	9.3	n.a.	42.5

Note: 'n.a.' indicates this combination of log processing scale and facility location was not technically feasible due to insufficient log volume over the 30-year investment period.

B-grade sawlogs were found to be the most desirable log type for LVL manufacture because of their high processing rate and product recovery from log volume relative to small peeler logs and top logs, and their modest cost relative to A-grade sawlogs [42]. B-grade sawlogs are relatively abundant when the LVL processing scale is small, and the optimal log procurement strategy focusses on acquiring B-grade sawlogs. With increasing processing scale, B-grade sawlogs become more scarce, and a greater proportion of small peeler and top logs enter the optimal log procurement strategy. The proportions of small peeler and top logs are higher for facility location A, because there is less forest resource in proximity to the processing facility, and utilising more of these logs reduces average haul costs. At facility location B, there is greater forest area proximate to the processing facility and less reliance on small peelers and top logs. Nevertheless, at facility location B for the 30,000 m<sup>3</sup> of logs per annum processing scale, it is optimal for 42.5% of processed logs to be small peelers and top logs. The optimal proportion of A-grade sawlog is less than 6% in all scenarios.

Although the different log procurement scenarios had large differences in log mixes, Table 7 indicates that for any specific facility location and processing scale, average mill-delivered log costs were similar over the 30-year investment period. Therefore, differences between log types in terms of recovery of marketable product from log volume and in log processing rates must be responsible for the substantial effect that log type has on financial performance. For example, average mill-delivered log cost varied between \$132/m<sup>3</sup> and \$138/m<sup>3</sup> of log across the three log procurement scenarios at the 15,000 m<sup>3</sup>/y of log processing scale for facility location B (Table 7). However, for the same processing scale and facility location scenario, the difference in average mill-delivered log cost for two-stage LVL is \$49/m<sup>3</sup> (Figure 5). The benefit of optimal log procurement in scenario 3 is greater for higher levels of value-adding and smaller processing scales (Figures 2–5). The benefit diminishes with increasing scale, because: (a) capital costs are spread over larger volumes of product; (b) stumpage price becomes relatively less important as mill-delivered log cost becomes increasingly dominated by haul costs; and (c) log procurement in scenario 3 (Table 6) becomes increasingly similar to log procurement in scenario 2.

**Table 7.** Average mill-delivered log cost over 30 years.

Log Procurement Scenario	Average Mill-Delivered Log Cost (\$/m <sup>3</sup> ) by Processing Scale (m <sup>3</sup> /y of Log) and Facility Location					
	7500		15,000		30,000	
	A	B	A	B	A	B
1	163	131	n.a.	138	n.a.	n.a.
2	155	131	166	135	n.a.	141
3	152	126	164	132	n.a.	137

Note: ‘n.a.’ indicates this combination of log processing scale and facility location was not technically feasible due to insufficient log volume over the 30-year investment period.

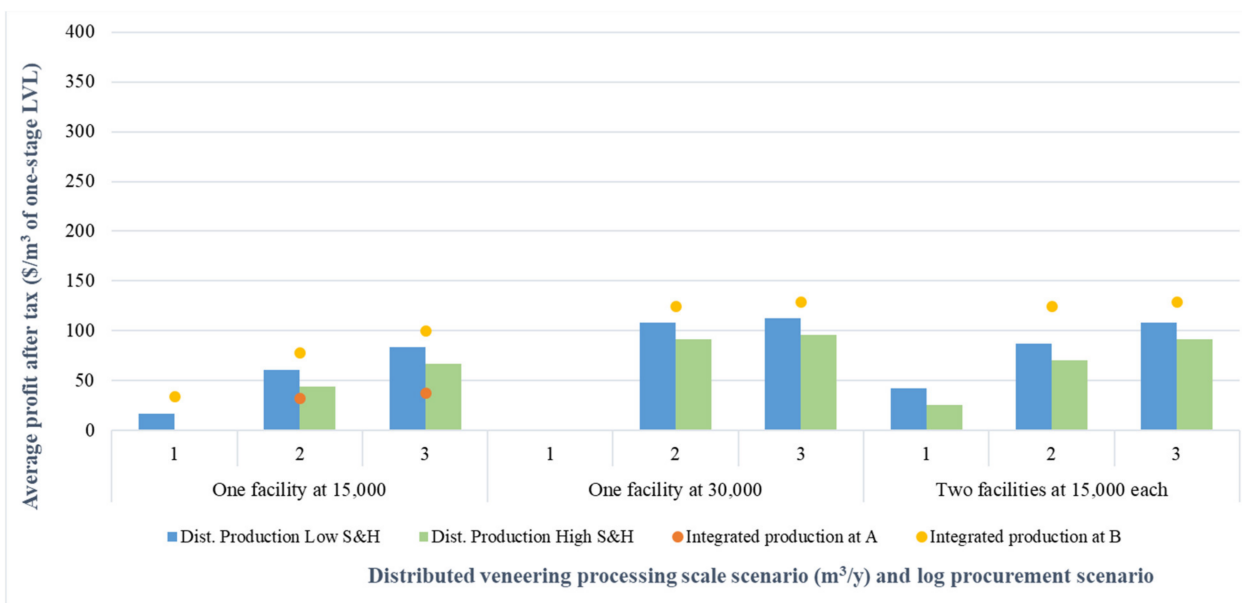
The sensitivity analyses for integrated production are reported in Tables A1–A4 in Appendix A. The NPV of one-stage LVL production at facility location A is highly sensitive to changes in parameter levels, with manufacture becoming unprofitable with a pessimistic level for any single model parameter. At facility location B, one-stage LVL manufacture at the 7500 m<sup>3</sup>/y scale is only financially viable for log procurement scenario 3, and only with optimistic parameter levels. When one-stage LVL manufacture is at a scale of at least 15,000 m<sup>3</sup>/y, then profitability under log procurement scenarios 2 and 3 is robust against changes in all parameters except for market price.

The financial performance of the majority of two-stage LVL manufacturing scenarios are robust against parameter level changes. Two cases generating negative returns were projected. First, profitability of two-stage LVL is sensitive to market price at both facility locations at the 7500 m<sup>3</sup>/y processing scale. Second, pessimistic levels of any parameter generated negative returns for the 7500 m<sup>3</sup>/y processing scale at facility location A. Overall, the analysis has revealed the superior investment option to be two-stage LVL production at a scale of at least 15,000 m<sup>3</sup> of log per annum.

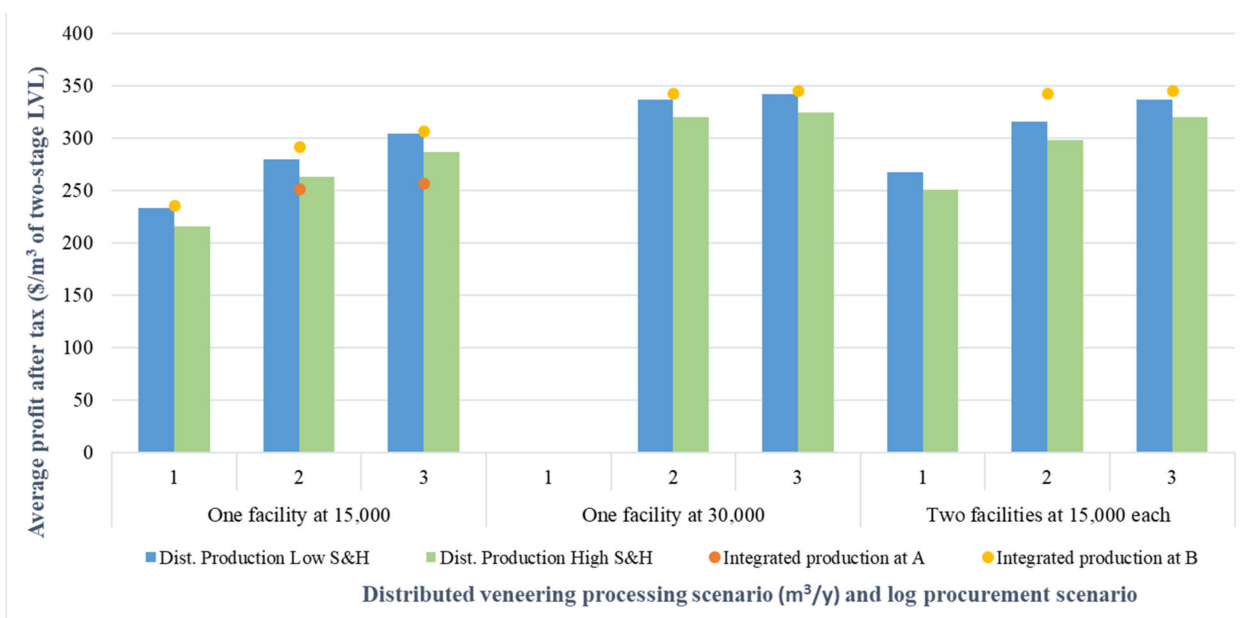
#### 4.2. Financial Performance of Distributed Processing Operations

Figure 6 illustrates total profitability within the value chain for distributed production of one-stage and two-stage LVL, where dry veneer is produced at a facility in location B and is transported to an LVL manufacturing plant at facility location A. The facility categories on the x-axis are the three distributed veneering scenarios. The cost to produce and deliver the dry veneer to the LVL plant varied between \$494/m<sup>3</sup> and \$591/m<sup>3</sup> of dry veneer (the minimum cost of producing dry veneer was with one or two 15,000 m<sup>3</sup>/y of log per annum veneering facilities operating under log procurement scenario three, and at \$20/m<sup>3</sup> of dry veneer S&H. Maximum cost of producing dry veneer was with one or two 15,000 m<sup>3</sup>/y of log per annum veneering facilities operating under log procurement scenario one, and at \$40/m<sup>3</sup> S&H costs). Bars in Figure 6 represent the potential after-tax profit for distributed

production when the S&H costs of dry veneer delivery to the LVL plant were \$20/m<sup>3</sup> (blue) and \$40/m<sup>3</sup> (green). For comparison, after-tax profits for integrated production at facility locations A and B (also illustrated in Figures 4 and 5) are represented in Figure 6 by orange and yellow dots, respectively. Missing bars and dots represent production scenarios that were not technically feasible (i.e., insufficient log resource to supply a particular LVL processing scale over 30 years). As expected, if integrated LVL manufacture can be performed close to the forest resource (yellow dots in Figure 6), this will be more profitable than distributed production.



(a)



(b)

**Figure 6.** After-tax profit of distributed production for (a) one-stage and (b) two-stage LVL. Note: High S&H was \$40/m<sup>3</sup> of dry veneer. Low S&H was \$20/m<sup>3</sup> of dry veneer. Missing bars and dots indicate scenarios that were not technically feasible.

Three notable findings were revealed by the distributed production analysis. First, distributed production allowed a greater number of technically feasible and financially viable scenarios than integrated production. Distributed production provided the only

feasible business model for a 30,000 m<sup>3</sup>/y LVL manufacturing facility at location A (compare Figures 2–5 with Figure 6). Furthermore, the only scenario to make log procurement scenario 1 at the 30,000 m<sup>3</sup>/y processing scale technically feasible and financially viable was distributed production with two 15,000 m<sup>3</sup>/y veneering plants.

Second, distributed production always generated higher profits than integrated production at facility location A (orange dots in Figure 6). This is because the reduced cost of processing logs closer to the forest exceeded the added cost of distributed production, which included S&H of the dry veneer to the LVL manufacturing facility, and the duplication of administration staff and some machinery and equipment across the distributed production sites. For example, Table 7 revealed that average mill-delivered log costs at facility location B are \$32/m<sup>3</sup> lower for the 15,000 m<sup>3</sup>/y processing scale under log procurement scenario 3. In addition, for the 15,000 m<sup>3</sup>/y processing scale at facility location B, 90.7% of logs processed are B-grade sawlogs, while only 54.6% are B-grade sawlogs at facility location A (Table 6). This conveys processing rate and recovery rate efficiencies at facility location B such that mill-delivered log costs for two-stage LVL manufacture are \$79/m<sup>3</sup> lower at facility location B than at facility location A (compare panels (a) and (b) in Figure 5).

Third, the distributed LVL production scenarios have strong economies of size. Mill-delivered log costs per cubic metre are lower for 15,000 m<sup>3</sup>/y veneering facilities than for 30,000 m<sup>3</sup>/y facilities (Table 7). However, the economies of size achieved when veneering at a 30,000 m<sup>3</sup> per annum facility is projected to generate higher profits per cubic metre of LVL output for one-stage and two-stage LVL production (compare one facility at 30,000 m<sup>3</sup>/y with two facilities at 15,000 m<sup>3</sup>/y in Figure 6). Likewise, the profitability per cubic metre of final LVL product from two distributed veneering facilities of 15,000 m<sup>3</sup>/y supplying one 30,000 m<sup>3</sup>/y LVL facility, exceeds that of one 15,000 m<sup>3</sup>/y veneering facility supplying one 15,000 m<sup>3</sup>/y LVL facility (Figure 6). These findings suggest, regardless of whether LVL production is integrated or distributed, processing scale is a more important factor for profitability than facility location in subtropical eastern Australia.

## 5. Discussion

An international review of literature highlighted that little has been published about the financial performance of spindleless rotary veneering and LVL manufacture, including processing coefficients, costs of production, and NPV estimates. There is some international literature reporting recovery of veneer from log volume from small and large diameter softwood and hardwood logs [61–63], and the levels of adopted in this case study are consistent with these.

Assessing the potential effect of strategic and tactical decisions on NPV is somewhat subjective, depending on the ranges of parameter levels appraised. Venn et al. [42] found for southern Queensland and northern New South Wales that the most important decisions for veneer and LVL manufacture were: (a) final product (i.e., level of value-adding); (b) processing scale; and (c) log procurement strategy. Forest industry experience in Sweden and Finland [64–66], has also found the level of value-adding has the greatest impact on financial performance. Venn et al. [42] did not consider alternative facility locations. This study has revealed facility location is the third most important decision for LVL producers in subtropical eastern Australia, behind selection of the final product and processing scale. Facility location affects mill-delivered log costs of all scenarios (Table 7) and, unique to log procurement scenario three, also by modifying the availability of different log types (Table 6), which influences processing costs and product recovery from log volume. The evaluation of distributed production of LVL revealed that, if for technical or logistical reasons LVL manufacture had to be located at facility location A, the investor should carefully consider veneering at facility location B, and transporting dry veneer (instead of logs) to facility location A for LVL manufacture. Lower mill-delivered log costs more than made up for the added costs of distributed production. This finding is consistent with a growing body of research that has reported opportunities for wood

product and other manufacturers to increase overall financial performance by moving away from centralised manufacturing methods towards decentralised and geographically dispersed manufacturing strategies [67,68]. Distributed production in southern Queensland and northern New South Wales can provide processors with opportunities to keep feedstock costs relatively low, while also accessing benefits that towns and cities can use to provide manufacturing facilities, such as improved access to skilled labour and better access to markets [69,70].

The model has highlighted that a simple focus of log procurement officers on log size or mill-delivered log cost, is insufficient to maximise profitability; a conclusion that was also reached by Dobner Jr. et al. [5] for veneer production from *Pinus taeda* logs in Brazil. Profitability in subtropical eastern Australia was maximised by log procurement scenario 3, which preferentially utilised B-grade sawlogs that are of moderate size and cost. The exclusive use of small peeler and top logs in log procurement scenario 1, resulted in relatively low veneer recovery rates from log volume and relatively long processing time per cubic metre of log processed [42]. The utilisation of relatively large volumes of costly A-grade sawlogs, in addition to small peeler and top logs, meant that log procurement scenario two performed poorly in comparison to scenario three. Nevertheless, profitability at the 30,000 m<sup>3</sup>/y scale was maximised in log procurement scenario three with 42.5% of log volume being from small peeler and top logs. Increased utilization of small logs is likely to facilitate and offset the costs of silvicultural treatment in degraded private native forests of subtropical eastern Australia, and LVL manufacturing could help develop new markets for these small logs. Venn et al. [42] discussed forest management and policy implications of this development, including the potential to increase future harvestable volume and value of traditional log types (e.g., sawlogs and poles). Importantly, for a large fraction of state-owned native forests in southern Queensland that are managed for multiple use, including timber, forest policy does not allow new log types, such as top logs and small peeler logs.

When interpreting the results, several assumptions adopted for the analysis should be considered. First, while log procurement scenarios one and two can be regarded as ‘near feasible’ because of their similarity to existing contractual arrangements, log procurement scenario three, which assumed volumes of different log types can be optimally procured from the landscape, may be difficult to achieve in practice.

Second, due to a lack of information, stumpage prices and harvest costs have been modelled as constant throughout the study area, not varying in response to differences in log procurement scenarios, environmental characteristics, or distance from processing facilities. It would be beneficial for these data limitations to be addressed by future research.

Third, although the analysis has adopted haul contract rates paid by a hardwood sawmill in the study area, haul costs are also likely to be affected by the dimensions of delivered log types. If the modelled composition of logs being delivered for processing differs considerably from the actual composition for which the contract rates are applicable (mostly A-grade and B-grade sawlogs), then the contract rates may not be appropriate.

Fourth, the heat necessary for log steaming and veneer drying is assumed to be generated by a biomass boiler that is largely (although not entirely; please see Venn et al. [42] for details) supplied from on-site waste. If this heat had to be generated from electricity or natural gas instead, annual energy costs would increase substantially, offset in part by reduced capital costs associated with not requiring a biomass boiler.

Fifth, the model assumes an existing processing facility is expanded to accommodate veneer and LVL manufacture. As a result, non-labour administration costs (e.g., telecommunications, stationery and office space) and costs of land acquisition were not considered in either the integrated or distributed production scenarios. The sensitivity analyses in Appendix A indicate that only the financial performance of integrated one-stage LVL production at facility location A is sensitive to changes in capital costs.

Sixth, the distributed production analysis assumed a vertically integrated operation owned by a single entity. If the veneering and LVL facilities were operated as independent



businesses, the total cost of LVL manufacture may be higher than reported, due to costs of vertical separation that have not been captured in this analysis. Particularly with distributed two-stage LVL manufacture, a substantial profit margin has been reported in Figure 6. Therefore, profitable, independent veneer and LVL manufacturing businesses may be possible in an LVL value chain in subtropical eastern Australia.

Seventh, new hardwood LVL products are assumed to be immediately accepted by the market. In reality, promoting adoption may be challenging and require time [16].

Eighth, asset depreciation was accounted for in the analysis using the prime cost method for all assets over 20 years. Dozens of asset types have asset lives less than 20 years (please see Venn et al. [42] for details); however, this simplification was necessary to streamline the model for Microsoft Excel. Nevertheless, 75% of the initial investment costs in LVL manufacture are associated with assets with lives of at least 20 years. In addition, sensitivity analyses revealed that the NPV of LVL production is not particularly sensitive to the level of capital cost. Therefore, the simplified handling of depreciation in the model is unlikely to have affected the relative performance of scenarios.

## 6. Conclusions

There are strong economies of scale in one-stage and two-stage LVL manufacture with subtropical eastern Australian hardwoods. Two-stage LVL production was projected to be highly profitable, while one-stage LVL production was at best marginally to moderately profitable. If logistical or technical constraints made it impossible to locate a single, integrated veneering and LVL facility proximate to the forest resource, this analysis revealed that distributed production of LVL (where an LVL manufacturing facility distant from the resource would be supplied dry veneer from a veneering operation located close to the log resource) would likely be more profitable than an integrated veneering and LVL facility located distant from the forest resource. In decreasing order of impact on the financial performance of LVL manufacture, the strategic and tactical decisions for LVL manufacture in subtropical eastern Australia are the: (a) product manufactured (level of value-adding); (b) processing scale; (c) facility location (proximity to forest); and (d) log procurement strategy (log types processed). LVL production was revealed to be most profitable when utilizing B-grade sawlogs. However, 42.5% of log feedstock for veneering was projected to be small, non-traditional log types (top and small peeler logs) in order to maximise NPV at the 30,000 m<sup>3</sup>/y scale. Therefore, an increase in demand for small native forest hardwood logs is likely if hardwood LVL manufacture becomes more common in subtropical eastern Australia. In order for the native forest hardwood timber industry to take advantage of the opportunities associated with LVL production, including the potential to offset some costs of silvicultural treatment, forest policy will need to accommodate the utilisation of small, suppressed trees.

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**Conflicts of Interest:** The authors declare no conflict of interest.

## Appendix A

Sensitivity of net present value of product manufacture to changes in levels of several important model parameters.

**Table A1.** Sensitivity of NPV of one-stage LVL manufacture to changes in levels of several important model parameters at facility location A.

Parameter	Level	NPV (\$ Millions) by Processing Scale (m <sup>3</sup> /y of Log) and Log Procurement Scenario								
		7500			15,000			30,000		
		1	2	3	1	2	3	1	2	3
Average mill-delivered log costs	−20%	−5.04	−2.32	−1.68		4.91	5.27			
	Base	−7.63	−4.74	−3.97		0.57	0.99			
	+20%	−10.36	−7.20	−6.37		−4.20	−3.63			
Utilisation rate of equipment and machinery	−20%	−9.62	−6.73	−5.99		−2.61	−2.12			
	Base	−7.63	−4.74	−3.97		0.57	0.99			
	+20%	−6.35	−3.41	−2.64		2.79	3.21			
Capital costs	−20%	−4.69	−1.84	−1.15		3.30	3.73			
	Base	−7.63	−4.74	−3.97		0.57	0.99			
	+20%	−10.61	−7.68	−6.91		−2.02	−1.58			
Labour costs	−20%	−5.92	−2.97	−2.23		3.98	4.40			
	Base	−7.63	−4.74	−3.97		0.57	0.99			
	+20%	−9.40	−6.51	−5.76		−2.97	−2.54			
Market price	−20%	−15.17	−12.56	−11.84		−14.41	−13.90			
	Base	−7.63	−4.74	−3.97		0.57	0.99			
	+20%	−1.01	1.94	2.69		12.61	13.06			
Discount rate	4%	−9.18	−5.22	−4.16		2.13	2.73			
	Base	−7.63	−4.74	−3.97		0.57	0.99			
	10%	−6.58	−4.36	−3.77		−0.32	0.00			

Note: missing value indicate that this scenario is not technically feasible i.e., insufficient resource over the 30-year duration.

**Table A2.** Sensitivity of NPV of two-stage LVL manufacture to changes in levels of several important model parameters at facility location A.

Parameter	Level	NPV (\$ Millions) by Processing Scale (m <sup>3</sup> /y of Log) and Log Procurement Scenario								
		7500			15,000			30,000		
		1	2	3	1	2	3	1	2	3
Average mill-delivered log costs	−20%	3.02	6.10	6.86		22.63	23.06			
	Base	0.83	4.08	4.89		18.43	18.91			
	+20%	−1.38	2.02	2.90		14.24	14.76			

Table A2. Cont.

Parameter	Level	NPV (\$ Millions) by Processing Scale (m <sup>3</sup> /y of Log) and Log Procurement Scenario								
		7500			15,000			30,000		
		1	2	3	1	2	3	1	2	3
Utilisation rate of equipment and machinery	−20%	−0.89	2.33	3.13		15.36	15.86			
	Base	0.83	4.08	4.89		18.43	18.91			
	+20%	1.98	5.23	6.05		20.67	21.15			
Capital costs	−20%	3.73	6.85	7.64		21.34	21.84			
	Base	0.83	4.08	4.89		18.43	18.91			
	+20%	−2.12	1.18	2.02		15.75	16.23			
Labour costs	−20%	2.35	5.61	6.42		21.84	22.33			
	Base	0.83	4.08	4.89		18.43	18.91			
	+20%	−0.69	2.53	3.34		15.09	15.52			
Market price	−20%	−7.71	−4.64	−3.83		2.42	2.85			
	Base	0.83	4.08	4.89		18.43	18.91			
	+20%	8.40	12.09	13.02		34.29	34.82			
Discount rate	4%	2.69	7.25	8.39		27.48	28.15			
	Base	0.83	4.08	4.89		18.43	18.91			
	10%	−0.22	2.23	2.85		13.01	13.37			

Note: missing value indicate that this scenario is not technically feasible i.e., insufficient resource over the 30-year duration.

Table A3. Sensitivity of NPV of one-stage LVL manufacture to changes in levels of several important model parameters at facility location B.

Parameter	Level	NPV (\$ Millions) by Processing Scale (m <sup>3</sup> /y of Log) and Log Procurement Scenario								
		7500			15,000			30,000		
		1	2	3	1	2	3	1	2	3
Average mill-delivered log costs	−20%	−3.01	−0.99	0.39	4.13	8.05	10.21	24.81	25.38	
	Base	−5.08	−2.84	−1.32	0.51	4.60	6.88	17.67	18.43	
	+20%	−7.16	−4.91	−3.15	−3.37	1.06	3.49	10.49	11.46	
Utilisation rate of equipment and machinery	−20%	−7.00	−4.83	−3.19	−2.85	1.60	4.03	10.98	11.75	
	Base	−5.08	−2.84	−1.32	0.51	4.60	6.88	17.67	18.43	
	+20%	−3.81	−1.63	−0.15	2.65	6.75	9.05	21.42	22.19	
Capital costs	−20%	−2.16	−0.18	1.25	3.02	7.22	9.61	21.56	22.32	
	Base	−5.08	−2.84	−1.32	0.51	4.60	6.88	17.67	18.43	
	+20%	−8.02	−5.78	−4.09	−2.08	2.13	4.45	13.75	14.53	
Labour costs	−20%	−3.38	−1.25	0.23	3.82	7.91	10.21	23.18	23.94	
	Base	−5.08	−2.84	−1.32	0.51	4.60	6.88	17.67	18.43	
	+20%	−6.79	−4.60	−2.96	−2.99	1.28	3.49	12.15	12.91	
Market price	−20%	−12.29	−10.42	−10.94	−13.17	−8.97	−6.72	−7.42	−6.41	
	Base	−5.08	−2.84	−1.32	0.51	4.60	6.88	17.67	18.43	
	+20%	1.16	3.52	3.70	11.63	16.50	19.21	41.39	42.10	

Table A3. Cont.

Parameter	Level	NPV (\$ Millions) by Processing Scale (m <sup>3</sup> /y of Log) and Log Procurement Scenario								
		7500			15,000			30,000		
		1	2	3	1	2	3	1	2	3
Discount rate	4%	−5.69	−2.62	−2.78	2.05	7.79	10.99	27.33	28.40	
	Base	−5.08	−2.84	−1.32	0.51	4.60	6.88	17.67	18.43	
	10%	−4.62	−2.90	−2.99	−0.36	2.72	4.44	11.97	12.54	

Note: missing value indicate that this scenario is not technically feasible i.e., insufficient resource over the 30-year duration.

Table A4. Sensitivity of NPV of two-stage LVL manufacture to changes in levels of several important model parameters at facility location B.

Parameter	Level	NPV (\$ Millions) by Processing Scale (m <sup>3</sup> /y of Log) and Log Procurement Scenario								
		7500			15,000			30,000		
		1	2	3	1	2	3	1	2	3
Average mill-delivered log costs	−20%	4.72	7.34	9.07	20.34	25.74	28.66	61.68	62.17	
	Base	2.99	5.65	7.47	16.86	22.32	25.33	54.54	55.22	
	+20%	1.23	3.93	5.85	13.38	18.90	22.00	47.39	48.27	
Utilisation rate of equipment and machinery	−20%	1.29	3.92	5.72	13.65	19.25	22.36	47.66	48.34	
	Base	2.99	5.65	7.47	16.86	22.32	25.33	54.54	55.22	
	+20%	4.11	6.78	8.62	19.00	24.55	27.61	58.44	59.12	
Capital costs	−20%	5.81	8.37	10.16	19.54	25.22	28.37	58.78	59.45	
	Base	2.99	5.65	7.47	16.86	22.32	25.33	54.54	55.22	
	+20%	0.06	2.80	4.68	14.17	19.63	22.65	50.22	50.90	
Labour costs	−20%	4.47	7.15	8.99	20.15	25.73	28.80	60.23	60.91	
	Base	2.99	5.65	7.47	16.86	22.32	25.33	54.54	55.22	
	+20%	1.48	4.12	5.93	13.56	18.98	21.86	48.85	49.53	
Market price	−20%	−5.17	−2.79	−2.89	2.07	6.44	8.84	22.83	23.57	
	Base	2.99	5.65	7.47	16.86	22.32	25.33	54.54	55.22	
	+20%	10.43	13.61	14.25	31.47	38.14	41.75	86.03	86.64	
Discount rate	4%	5.72	9.45	9.85	25.25	32.96	37.21	79.62	80.58	
	Base	2.99	5.65	7.47	16.86	22.32	25.33	54.54	55.22	
	10%	1.41	3.42	3.63	11.83	15.92	18.18	39.48	39.99	

Note: missing value indicate that this scenario is not technically feasible i.e., insufficient resource over the 30-year duration.

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